



Project and commercial management services



Managing the successful delivery of your projects



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Brunswick^{IS} provides project, commercial and asset management services to employers, contractors and sub-contractors working in the construction, engineering and infrastructure sectors.

The services that Brunswick^{IS} provides are tailored to meet specific client and project requirements. Each commission is overseen by a Director who has responsibility for working with the client in order to understand the project requirements and to develop solutions that are cost effective and which deliver successful outcomes.

The sectors that Brunswick^{IS} works in are diverse and our staff are experienced in applying their skills and knowledge in traditional as well as specialist areas. These areas include:

- **Property and construction**
- **Civil engineering**
- **Mechanical and electrical services**
- **Process engineering**
- **Systems engineering**
- **Signalling**
- **Telecommunications**



Collaborative working

Brunswick^{IS} has experience of developing and working within modern procurement arrangements such as Private Finance Initiatives (PFI), Public Private Partnerships (PPP), Partnering and Collaborative Working, Framework Agreements and Supply Chain Management.

Brunswick^{IS} understands that to be effective projects must have defined objectives and criteria for determining success.

Our experience of collaborative working includes:

- Managing programmes of work
- Developing bespoke contract arrangements
- Advising tendering contractors on contract terms and risks
- Analysing and managing risks
- Acting as independent quantity surveyors
- Facilitating team building workshops
- Undertaking training and mentoring of key staff
- Carrying out the role of partnering adviser
- Resolving disputes through mediation





Brunswick^{IS} services in the project and asset life cycle

As a result of contracting parties seeking to achieve a better balance between the perceived benefits and the inherent risks of standard contractual arrangements, the range of procurement and management options used to undertake construction projects and maintenance operations has increased significantly in recent years.

In response to this fundamental change Brunswick^{IS} has developed a range of services that are flexible and innovative but which are still based on solid foundations, underpinned by traditional skills and experience.

These skills encompass all stages from feasibility, through the development and implementation of a project, to the ongoing maintenance of an asset or facility.

By understanding the business case for an asset – its purpose, construction, use and maintenance requirements – we successfully provide services throughout the life cycle of a built asset including:

ASSET MANAGEMENT AND DEVELOPMENT

- Asset and facilities management
- Benchmarking and KPIs
- Managing the supply chain
- Training, mentoring and coaching project staff

FEASIBILITY

- Developing the client's brief
- Preparing feasibility studies
- Developing procurement strategies
- Undertaking risk and value management

PROJECT IMPLEMENTATION

- Managing the contract
- Maintaining project controls
- Controlling project cost
- Controlling project change
- Maintaining collaborative arrangements
- Measuring KPIs and assessing performance
- Preparing interim valuations
- Managing risk
- Carrying out project audits
- Avoiding and resolving disputes
- Agreeing final accounts

PROJECT DEVELOPMENT

- Establishing project teams
- Managing programmes of work
- Developing project controls
- Cost planning and control
- Managing the supply chain
- Tendering and selecting the contractor
- Developing collaborative arrangements
- Benchmarking and establishing KPIs
- Undertaking value management and engineering
- Managing risk

Why use Brunswick^{IS}?

Every business leader and every project manager seeks to maximise value from their operations. To do this they must achieve the right balance between economy, efficiency and effectiveness.

Whether a one off project or an ongoing programme, successful organisations have realised the benefits of receiving expert support in setting up and managing effective performance and value management frameworks.

Our clients return to Brunswick^{IS} time and again because rather than merely applying traditional services, our performance-based approach requires a firm understanding of the client's requirements together with the factors that determine success. From this base the appropriate resources and processes can be applied to ensure successful outcomes for the client.



Our philosophy

Brunswick^{IS} is dedicated to developing its business in partnership with our employees and our clients. Our philosophy is that success can only be achieved by investing in the recruitment and training of our people and by building client relationships based on mutual understanding and successful service delivery.

Our services can be delivered individually or tailored and combined to suit any client or project requirement. Our people form part of a team and can work from our offices or they can be located with other team members at a client's office or on site.

By adhering to our core philosophy Brunswick^{IS} delivers high quality project and commercial management services that facilitate the successful delivery of construction and infrastructure projects.



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